

"Acquiring a CR system is certainly an investment, but even for a smaller modern practice, it definitely yields a return!

I would say to other vets: just do it."

Sarah Huybrechts

Digital imaging for 'first line' care

Small vet practice enhances service and increases revenue streams with CR 10-X

Limited space and careful management of resources never stopped veterinarian Sarah Huybrechts from offering top-notch, first-line, personalized animal care. To move forward, however, she decided to add digital imaging to her range of services – and the CR 10-X fit her space, needs and budget. Already, the increased productivity and business opportunities are supporting her in ensuring her animal patients receive the care they need and in giving their owners peace of mind.



CUSTOMER CASE



Solution

CR 10-X: Affordable computed radiography (CR) solution that makes no compromises on image quality:

- Convenient and fast workflow
- Fits in small spaces
- Robust yet easy to install and maintain



Did you know ...

"X-Ray Verachtert Digital has an excellent reputation among vets in Belgium. They deliver excellent service and can always be reached... My full system (X-ray table + CR) was up and running in one day." Sarah Huybrechts

Compact, economical CR system helps improve patient care

Working out of her dedicated practice space in her private home in Lokeren, Belgium, Sarah Huybrechts offers first-line care primarily for cats, dogs, rodents and ornamental poultry. Until recently, she didn't believe it was feasible for her to offer imaging in-house. "Animals that needed X-rays would stay at my clinic, and in the evening after consultation hours I would take them myself to a colleague with the equipment," she explains. As more practices introduced digital imaging, however, Sarah Huybrechts became aware that these solutions could fit into even a smaller practice such as hers.

After visiting several other practices and speaking with well-respected distributor X-Ray Verachtert Digital, Sarah Huybrechts decided the CR 10-X offered the quality and ease of use she wanted, in a compact, economical computed radiography (CR) solution. "You don't have to be a computer expert to use it. I make an image and a couple of minutes later it appears on my workstation monitor. The image quality is excellent," she describes.

"With my CR system, imaging is so fast and easy that my clients are much more open to having imaging procedures carried out. This definitely improves patient care."

With the new system, a complete consultation with X-ray takes her no longer than half an hour. The pet owners are pleased to see the images directly on the screen, and Sarah Huybrechts found this led to an unexpected benefit: "Before, the pet owners hesitated before having their animals X-rayed: they might just go home and try to treat the problem with pain killers for example. But now it is so fast and easy, they are much more open to the fact that imaging can help solve their pet's problem. This definitely improves patient care: for instance, if a rabbit is not eating, an X-ray can help determine the cause, such as gas or an obstruction in the bowel. Acquiring a CR system is certainly an investment, but even for a smaller modern practice, it definitely yields a return! I would say to other vets: just do it."

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